COMMUNICATE

COMMIT

DELIVER

2018
LAURI ROLLINGS

Executive Vice President
Sheet Metal and Air Conditioning Contractors’ Association of Milwaukee, Inc.
THE SMACNA CHAPTER EXECUTIVE’S ROLE

- Purpose
- Day-to-day Duties
- Opportunities for Partnership Between the SMACNA Chapter and the Local Union
PURPOSE

• Fostering the relationship between labor and management
• Promoting the sheet metal industry
• Representing management’s interest in collective bargaining
DAY-TO-DAY ACTIVITIES

- Serving as a trustee on labor-management funds and committees
- Answering contractor questions
- Serving on industry boards, committees, and advisory groups
- Developing programs and initiatives to advance the industry
LABOR-MANAGEMENT PARTNERSHIP

- Choose Bigger
- Youth Apprenticeship
I made a **better choice** for a **bigger future**.
ARE YOU READY FOR A HIGH-TECH CAREER?

WHAT DO SHEET METAL WORKERS DO?
They create, install and repair sheet metal products such as heating, ventilation and air conditioning (HVAC) ducts, roofs, siding and gutters. This includes cutting and bending the sheet metal, which is lightweight and flexible, and then welding, bolting, riveting or soldering the pieces together in shops and on commercial and residential job sites.

WHAT DO STEAMFITTERS DO?
They fabricate, assemble, maintain and repair piping systems that carry water, steam, compressed air, gases and other fluids. This includes determining how the pipes will be routed, selecting proper types and sizes for the job and cutting or threading the pipes. Steamfitters work everywhere from nuclear plants to breweries, schools and hospitals.
NO DEBT IS A BIG DEAL.

As an apprentice, you’re paid while you learn — so you won’t have to take out any student loans.

Throughout the five-year program, you’ll work for a contractor 40+ hours per week and attend classes related to your trade six weeks per year, with an occasional Saturday class.

- Approximately 500 hours of classroom instruction
- Approximately 9,000 hours of on-the-job training

LET’S GET STARTED
GET ON THE PATH TO A BIGGER FUTURE TODAY!

The best candidates for a career in the trades are reliable, hardworking and:

- Good communicators — have verbal and written communication skills
- Willing to work in high places/confined spaces
- Good at math — specifically, understanding spatial relationships
- Able to maintain good grades and attendance
I made a **BETTER CHOICE FOR A BIGGER FUTURE.**
Search marketing:

Earn $83K to $89K Per Year
Best Hands-On Jobs
www.choosebigger.com
Get paid to train for a high-tech career and land a good-paying job. Learn how.

High Paying Job Without Degree
Sheet Metal & Steamfitter Jobs
choosebigger.com/apprenticeship/opportunities
Choose a bigger future with a career in the trades. Paid hands on training.
Display marketing:

- Applying for college?
- Get paid to learn!
- Earn $39K–$69K per year while training for a high-tech career!
- Choose bigger.com
- Applying for college?
YOUTH APPRENTICESHIP

Consortium

Union

Youth Apprenticeship

Contractors

Schools
EMPLOYER RESPONSIBILITIES

• Develop a job description
• Interview your own candidates
• Create a work schedule that works for student and employers
• Assign a “mentor” to each Youth Apprentice
• Give formal feedback to student and consortium at regular intervals
• Develop orientation training for Youth Apprentices
• Agree to Memorandum of Understanding allowing Youth Apprentices to work in the industry
  o Wage range
  o Reduced dues
  o No benefits

ASSOCIATION AND UNION RESPONSIBILITIES
HURDLES

- Risk/Insurance
- Benefits
KEY STEPS

- Commitments from employers
- Recruit schools
- Speed Interview day
- Make offer, discuss schedules, agree to wage, sign required YA paperwork
- Pre-Employment Training
QUESTIONS?
CONFERENCE EVALUATION

• Please complete this Breakout Session Evaluation available on the PINP Conference App

• Scroll to the bottom of each session in the Conference App to access the evaluation