

SMART Local Union: _____

SMACNA Chapter: _____

The purpose of this worksheet is to provide labor and management an opportunity to openly discuss and evaluate their lobbying efforts and how they could work jointly more effectively. It is not necessary for labor and management to agree on all of the answers; responses may reflect the differences in views where those exists. Respondents are encouraged to be as detailed and thoughtful as possible in their answers in order to get the most out of the exercise.

1) At each of the following levels of government, what joint lobbying efforts do you currently have in place?

Municipal:

County:

State:

Federal:

2) At each of the following levels of government, what issues do labor and management have a shared interest in advancing?

Municipal:

County:

State:

Federal:

3) Which issues identified in Question 2 could be more effectively advanced through joint lobbying efforts?

4) How do you monitor state, county or municipal level legislation and regulations to assess and respond to those that impact you?

5) Do you have a state lobbyist? Who does that individual work for (e.g., local, chapter, or both)?

6) What has labor or management—individually or jointly—done during the past three years to educate political officials about the sheet metal industry?

a. Attach copies of any materials you use to explain the economic impact of unionized sheet metal presence in your area.

b. Attach copies of any materials you use to explain the benefit of the wages and fringes paid to your workforce.

7) During the past three years, have Federal or local officials toured your JATC?

8) During the past three years, have you held any joint fundraisers or events for any political officials? On what level of government?

9) How do you promote (to government officials) projects that SMACNA contractors and union labor have performed in your area?

Labor Representative

Print name

Signature

Date

Management Representative

Print name

Signature

Date