

A Focused Message for the 2008 Indiana General Assembly



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**Indiana's union sheet metal industry
makes its case with a "Facts and Figures"
campaign of printed cards and associated websites.**

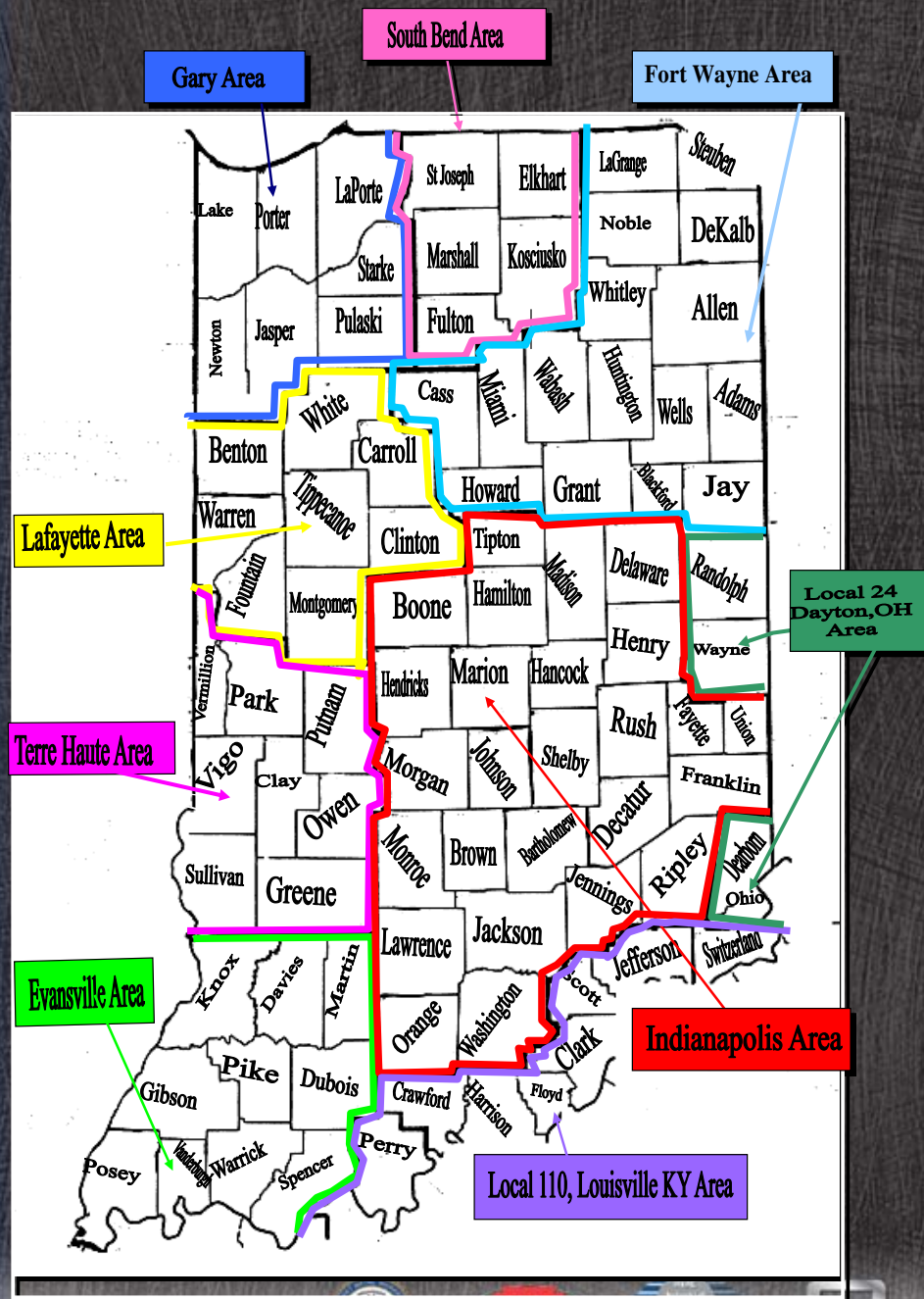
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SMW Local 20 Area Offices



Indiana State Capital



LOBBYING TOGETHER FOR LEGISLATION

Senate Bill No. 407

Section 3. (a) The school air quality panel is established to assist the state department of health in carrying out this chapter.

(b) The panel consists of the following members:

- (1) A representative of the state department of health.
- (2) A representative of the department of education.
- (3) A member of the governing body of a school corporation, appointed by the state superintendent of public instruction.
- (4) A representative of the school employee organization (as defined in IC 20-7.5-1-2) that has the greatest number of members in Indiana, appointed by the state superintendent of public instruction.
- (5) A representative of a statewide parent organization, appointed by the state superintendent of public instruction.
- (6) A physician who has experience in indoor air quality issues, appointed by the commissioner of the state department of health.
- (7) An individual with training and experience in occupational safety and health, appointed by the commissioner of the department of labor.
- (8) A mechanical engineer with experience in building ventilation system design, appointed by the governor.
- (9) A building contractor with experience in air flow systems who is a member of a national association that specializes in air flow systems, appointed by the governor.
- (10) A member of a labor organization whose members install, service, evaluate, and balance heating, ventilation, and air conditioning equipment, appointed by the governor.

(c) The state department of health shall provide administrative support for the panel.

(d) The panel shall:

- (1) identify and make available to schools best operating practices for indoor air quality in schools; and
- (2) assist the state department of health in developing plans to improve air quality conditions found in inspections under section 2 of this chapter.



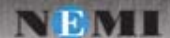
Indiana State Capital



THINGS CHANGED

HOUSE BILL No. 1185

- DIGEST OF HB 1185
- Updated January 16, 2008 12:54 pm - DI 69
- **Citations Affected:** IC 5-22; IC 16-41
- **Synopsis:** Indoor air quality. Expands the program providing for indoor air quality inspections in schools to **include state agencies**. Specifies certain **qualifications** for persons conducting indoor air quality inspection programs. Provides that a representative from the department of administration shall serve on the air quality panel. Provides a **10% procurement price** preference to Indiana businesses that offer to conduct indoor air quality inspection and evaluation programs.
- **Effective:** July 1, 2008.



IAQ Competency Requirements

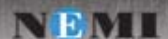
HOUSE BILL No. 1185

Effective July 1, 2008

SECTION 4.(a) An individual conducting an indoor air quality test under this chapter must be:

- (1) a professional engineer (as defined in IC 25-31-1-2);
- (2) an industrial hygienist; or
- (3) a supervisor or technician certified by a national organization that:**
 - (A) writes and adheres to standards for:**
 - (i) testing, adjusting, and balancing of heating, ventilation, and air conditioning equipment or exhaust systems; and
 - (ii) indoor air quality testing procedures and requirements; and
 - (B) certifies supervisors and technicians to perform:**
 - (i) testing, adjusting, and balancing of heating, ventilation, and air conditioning equipment or exhaust systems; and
 - (ii) indoor air quality testing procedures and requirements.

SECTION 4 (b) The report of a test conducted under this chapter must be certified by the person conducting the test. If the person uses a professional seal on documents, the certification must include the person's seal.



CERTIFIED TABB LAB

Indianapolis



SMW Local 20

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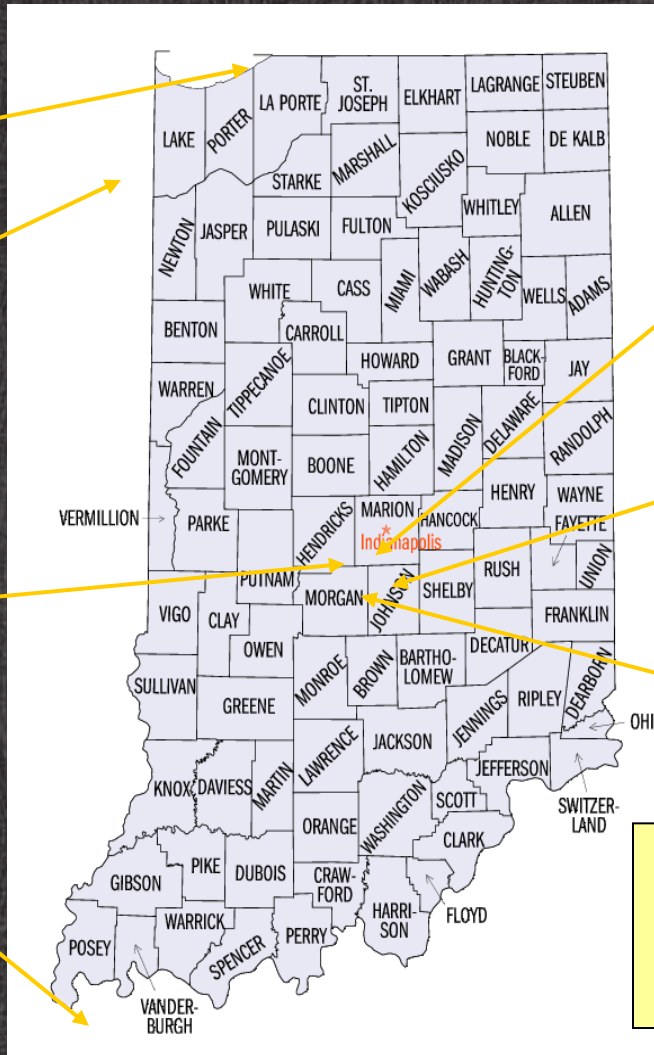


Circle R Mechanical
Portage, IN

Mechanical Test & Balance, Inc.
Crown Point, IN

Bright Sheet Metal Co.
Indianapolis, IN

Midwest Mechanical Services
Evansville, IN



Johnson Controls Inc.
Indianapolis, IN

BMW Constructors
Indianapolis, IN

Bledsoe Environmental Systems Testing, Inc.
Indianapolis, IN

7 - Certified TABB Contractors
18 - Certified TABB Technicians
7 - Certified IAQ Technicians
9 - Certified TABB Supervisors



NEMI



2007
construction
season

The new
Lucas Oil
Stadium

SMW Local 20 commissioned original photography of mammoth projects during the 2007 construction season.

BRIGHT Sheet Metal Co., Inc., Indianapolis, IN



NEMI



Property tax referendums

FACTS AND FIGURES

Learn more at indianafacts.com

What is it? A proposal for a public vote on government construction projects above a certain size.

Numbers. Indiana's increase in homeowner property taxes is estimated to be 24 percent. Of that:

- 10 percent is due to inflation.
- 6 percent is due to local spending increases. Of this, roughly 3 to 4.5 percent is due to school capital improvement expenses.
- 4 percent is due to a shift in the tax burden from businesses to homeowners.
- 4 percent is due to changes in the homestead credit and the Property Tax Replacement Credit.

It's unnecessary. Existing rules ensure:

- Projects must be approved by elected officials or elected board.
- Projects are subject to remonstrance.
- Projects are reviewed by School and Local Property Tax Control Boards and Department of Local Government Finance.
- In 2009, projects will be subject to the new County Boards of Tax and Capital Projects Review.

The bottom line. If this passes, count on:

- Long delays in capital projects.
- Higher costs, as timelines are based on elections rather than construction considerations.
- More Indiana students attending classes in leased trailers.

The Indiana union sheet metal industry is an extraordinary example of union-contractor cooperation and competence. See indianatruestory.com.

Building Indiana Together



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Each 4x9-inch card contains talking points on an important legislative issue.



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Five Accredited Training Facilities in SMW Local 20

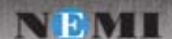
Evansville, Fort Wayne, Indianapolis, Portage and South Bend, Indiana



2007
construction
season

The new
apprentices
in training

Indiana's union building industry has the best training,
period. This is a key message in our campaign.





The best training, period.

FACTS AND FIGURES

Learn more at indianafacts.com

A model for the world. Indiana's union construction industry provides the best training, period. Our campuses, instructors and curriculums are the working person's alternative to college. We provide Indiana with skilled workers who are safer and more productive.

Quality. We challenge anyone to match our apprentice and journeyman training programs. In most trades – Indiana's sheet metal industry is a great example – the non-union alternatives are inadequate or absent.

Quantity. No one trains more construction workers. In fact, no one else comes close. Our programs ensure a steady supply of highly skilled workers for Indiana's growing economy. By taking the long view and investing in people and facilities, we help Indiana avoid shortages of skilled workers.

Cooperation. Our apprentice training programs are a world-class example of workers and employers cooperating and contributing equally to fund education. This high degree of cooperation over the course of many decades has resulted in top-notch training facilities, instructors and courses.

The bottom line. Indiana's union construction industry is an advantage for our state. Our training is a bragging point for economic development.

The Indiana union sheet metal industry is an extraordinary example of union-contractor cooperation and competence. See indianatruestory.com.

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Cards are just
the right size to
fit inside a
legislator's
jacket pocket.

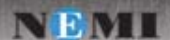


NEMI



2007 construction season
Fabrication in East Chicago

This photo was provided by a
savvy contractor,
VIDIMOS, INC., that
knows the benefits of showing
off an impressive project with
great photos.



Project labor agreements

FACTS AND FIGURES

Learn more at indianafacts.com

What is it? The project labor agreement (PLA) has come into vogue in recent years for large construction projects. A PLA typically:

- Requires local workers.
- Supersedes collective bargaining agreements.
- Requires diversity.
- Establishes wages and work rules.

Value. Ever wonder why the big guys – think Toyota and Honda – are opting for PLAs on their massive new projects here? Truth is, PLAs actually save money.

Yes, workers do get paid more. Why?

- Better training = better productivity.

Flow. A PLA guarantees a continuous flow of work:

- No jurisdictional disputes.
- No strikes or stoppages.
- Scalability – A trained work force that can show up in numbers.

Non-exclusive. PLAs do not exclude non-union contractors, but these contractors often refuse to participate due to the awkward recognition among their workers that higher pay is available for high-skill jobs.

The bottom line. A substantial body of research indicates that PLAs are effective tools for bringing large and complex projects in on time and on budget, safely and with no additional expense.

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Talking points
are brief and
to the point.





2007
construction
season

The new
Lucas Oil
Stadium

Each photograph is nicely matched to the message on the back of the card. This one is about indoor air quality.

BRIGHT Sheet Metal Co., Inc., Indianapolis, IN



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Indoor air quality

FACTS AND FIGURES

Learn more at indianafacts.com

Indiana can do better. Indiana's union sheet metal industry has some suggestions about improving the air we breathe in our public buildings. We are working diligently in the Indiana General Assembly to improve statutes on this issue.

Certification for inspectors. The people who conduct indoor air quality inspections in Indiana are largely unregulated.

We recommend certification for inspectors, to ensure they are competent and that they are who they say they are.

Preventing sick-building syndrome. All of our taxpayer-supported buildings, and not just public schools, should be free of sick-building syndrome. Lack of indoor air quality should not cause ailments among building users in Indiana.

The bottom line. Ask any union sheet metal apprentice who is taking classes in testing and balancing of HVAC systems: There is a substantial body of knowledge regarding best operating practices for indoor air quality.

Shouldn't we in Indiana be requiring best practices for the air we breathe in our public buildings? This is just good public policy, pure and simple.

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Indiana's union
sheet metal industry
is taking the
legislative lead on
indoor air quality.
This issue has been
the subject of a
multi-year campaign



NEMI



2007
construction
season

The new
Indianapolis
airport

Local 20's stock-quality photographs are key to the campaign's visual impact.

CROWN CORR, Inc., Gary, Indiana



NEMI



Common construction wage

FACTS AND FIGURES

Learn more at indianafacts.com

What is it? Indiana's Common Construction Wage Act establishes labor rates in construction projects contracted by state and local government.

History. Indiana's law arose in the 1930s as a response to operators from the South undercutting Indiana contractors with cheaper, less-skilled labor.

Why? The premise is that government should not use its massive buying power to erode construction wages. A community is better off in the long run with a local population of skilled construction workers who receive decent wages, health care and retirement benefits for themselves and their families.

What if? So ... what if the Common Construction Wage Act is repealed? Recent studies indicate:

- Cost remains the same.
- Build quality suffers.
- Safety goes down.
- Diversity is diminished.
- Training is inadequate or absent.
- Health care and pensions are inadequate or absent.

The bottom line. Indiana's law encourages skills formation and a reliable and scalable construction work force. And by protecting wages and benefits in local areas, the law helps *all* Hoosier workers.

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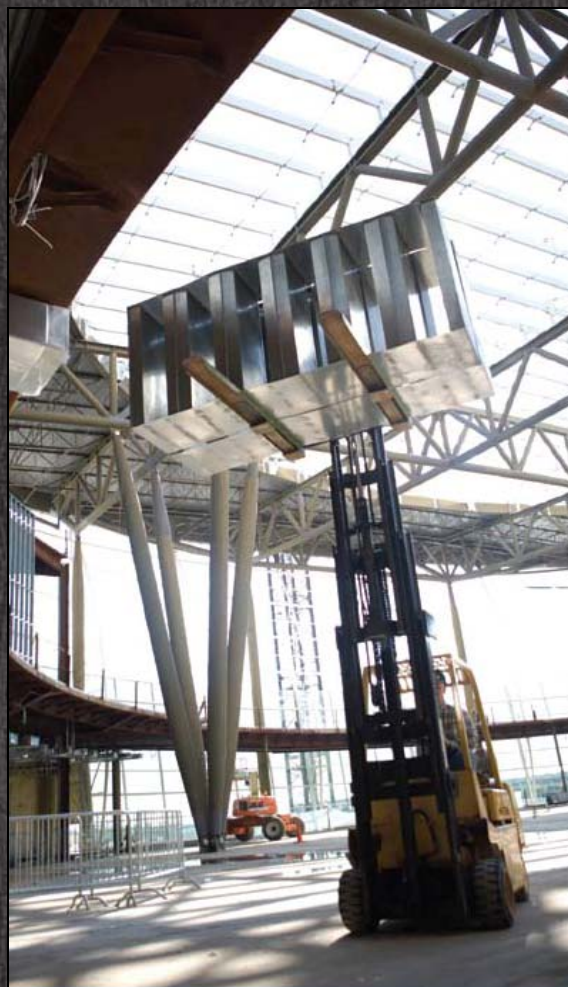
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The printed cards and the associated website, indianafacts.com, convey a consistent and powerful message.



NEMI



2007 construction season
The new Indianapolis airport

The “Facts and Figures” campaign emphasizes the mammoth scale of projects under way.



NEMI



FACTS AND FIGURES

Learn more at indianafacts.com

Cards are printed in advance in full color. The message space is left blank.

Only later are the talking points added for each individual card.

This allows the message to flex as needed during the legislative session.

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Indiana's union sheet metal industry takes the lead



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**See: Indianafacts.com
And: indianatruestory.com**

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NEMI



IndianaTrueStory.com

Tales of cooperation and competence

Home

Cooperation

Competence

Cost-effectiveness

About us

About us

Indiana's union sheet metal industry consists of **contractors and workers together** who have joined to do business in a sustainable, high-quality manner. We don't take shortcuts. **We set the standard** for excellence. Others follow.

Our member organizations are the [Sheet Metal Contractors of Indiana](#) and [Sheet Metal Workers Local 20](#).

If you are interested in a career as a union sheet metal worker, please contact us at one of the phone numbers below or at info@indianatruestory.com.

Building Indiana Together



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(317) 686-1180



Sheet Metal Workers Local 20
(317) 549-6013

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