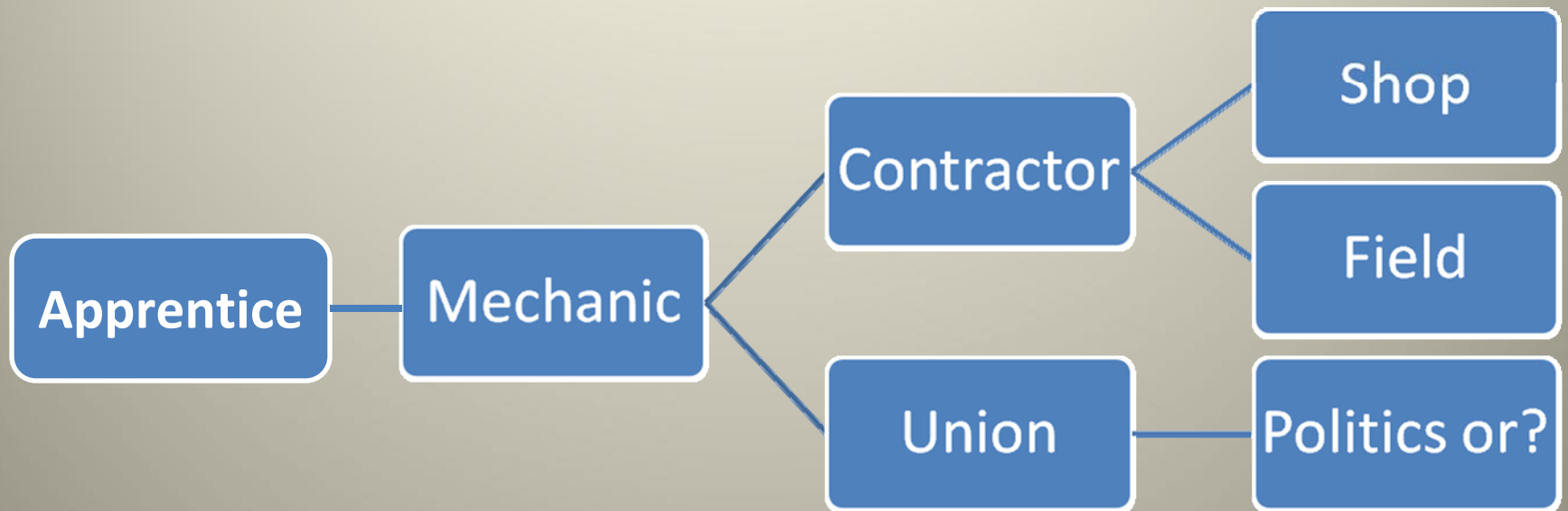




FINISH STRONG!

James White
Organizing Director
Sheet Metal Workers' International
Association



Contractor

```
graph TD; Contractor[Contractor] --- Shop[Shop]; Contractor --- Field[Field]; Contractor --- Owner[OWNER/Partner]; Shop --- Detailer[Detailer]; Shop --- Estimator[Estimator]; Shop --- Welder[Welder]; Shop --- Superintendent[Superintendent]; Shop --- PM[Project Manager]; Shop --- Safety[Safety person]; Field --- Foremen[Foremen]; Field --- Journeyman[Journeyman]; Field --- ServiceTech[Service Tech];
```

Shop

- Detailer
- Estimator
- Welder
- Superintendent
- Project Manager
- Safety person

Field

- Foremen
- Journeyman
- Service Tech

OWNER/Partner

Union

JATC

- Instructor
- Coordinator

iTi
NEMI
SMOHI

Health fund

Organizer
Business Rep
Financial Secretary
Business- Manager

Organize
r
REP
GP

Other Jobs

- Inspector-
Federal/state/local
- Department of Labor
- OSHA Inspector
- Zoning
- License Inspector
- Maintenance Schools
- Vo-tech Teacher
- Clerk of Works
- Construction Manager
- Researcher
- Welder
- Service
- TABB
- HVAC
- CAD
- Architectural
- Signs
- Roofer
- Kitchens

Finish Strong!