



Time: 9:15 a.m. - 10:15 a.m.
Session: Market Recovery Work: Which Is Better - Single or Parallel Workforces?
Speaker: Michael Gaffney
Room: Sabal E

Its really not a question of which is better, but rather what might contractors and union officers do to build and maintain a stable and productive market recovery workforce (single or dual workforce)? What opportunities and challenges do they face?

Things to think about before you come and which will be discussed in the session:

- *What are the dynamics for a contractor that employs both building trades and market recovery employees? What are the dynamics within the local union between these two groups of members?
 - Is there greater risk for market recovery contractors (safety)?
 - Is supervision shared between the two workforces, or separate?
- *How recruited?
- *How trained?
- *How advanced?
- *Movement between market recovery and BT status?
- *How paid? Incentive pay?
- *How are crews formed and jobs done differently than BT work?
- *What is the solution that will allow BT employees to do market recovery in a slump yet build a market recovery workforce that will stick with this sector throughout the business cycle?

Featured Partnerships:

- N. New Jersey (Joe Demark + Ken Fritze)
- E. Washington (Aaron DeWitt, President, Total Energy Management / Greg Hayter, President, All Valley Sheet Metal Inc., / Bette Price, Chapter Exec. Inland Northwest Sheet Metal Contractors + Kolby Hanson, BM LU55)
- S. Florida (Danny Villarruel, BM LU32dfdf)
- S. New Jersey (Richard Bonner, President, Big B Contracting + Andy Caccholi, BM LU27)
- W. Washington (Tim Carter + Julie Muller-Neff)