



#PINP18

COMMUNICATE COMMIT DELIVER

2018



LAURI ROLLINGS

Executive Vice President
Sheet Metal and Air
Conditioning Contractors'
Association of Milwaukee, Inc.



Established 1936

THE SMACNA CHAPTER EXECUTIVE'S ROLE

- Purpose
- Day-to-day Duties
- Opportunities for Partnership Between the SMACNA Chapter and the Local Union

PURPOSE

- Fostering the relationship between labor and management
- Promoting the sheet metal industry
- Representing management's interest in collective bargaining

DAY-TO-DAY ACTIVITIES

- Serving as a trustee on labor-management funds and committees
- Answering contractor questions
- Serving on industry boards, committees, and advisory groups
- Developing programs and initiatives to advance the industry



LABOR-MANAGEMENT PARTNERSHIP

- Choose Bigger
- Youth Apprenticeship







Home | Choose Bigger x
www.choosebigger.com

CHOOSE BIGGER.COM
WISCONSIN SHEET METAL AND STEAMFITTERS

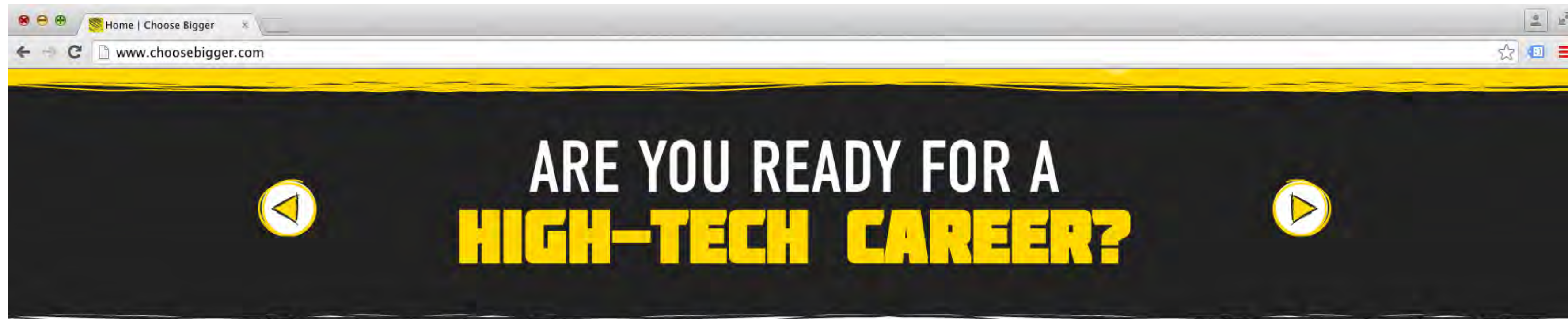
SHEET METAL STEAMFITTERS CONTACT US

STUDENTS ▾ PARENTS ▾ COUNSELORS ▾

I MADE A BETTER CHOICE FOR A
BIGGER
FUTURE.

START VIDEO

skip video



WHAT DO SHEET METAL WORKERS DO?

They create, install and repair sheet metal products such as heating, ventilation and air conditioning (HVAC) ducts, roofs, siding and gutters. This includes cutting and bending the sheet metal, which is lightweight and flexible, and then welding, bolting, riveting or soldering the pieces together in shops and on commercial and residential jobsites.



WHAT DO STEAMFITTERS DO?

They fabricate, assemble, maintain and repair piping systems that carry water, steam, compressed air, gases and other fluids. This includes determining how the pipes will be routed, selecting proper types and sizes for the job and cutting or threading the pipes. Steamfitters work everywhere from nuclear plants to breweries, schools and hospitals.





NO DEBT IS A BIG DEAL.

As an apprentice, *you're paid while you learn* — so you won't have to take out any student loans.

Throughout the five-year program, you'll work for a contractor 40+ hours per week and attend classes related to your trade six weeks per year, with an occasional Saturday class.



Approximately 500 hours of classroom instruction



Approximately 9,000 hours of on-the-job training

LET'S GET STARTED

- OVERVIEW
- THE PROCESS**
- BENEFITS
- REQUIREMENTS
- TESTIMONIALS
- PROJECT EXAMPLES
- PICK A TRADE
- SAMPLE QUESTIONS
- ASK THE EXPERTS

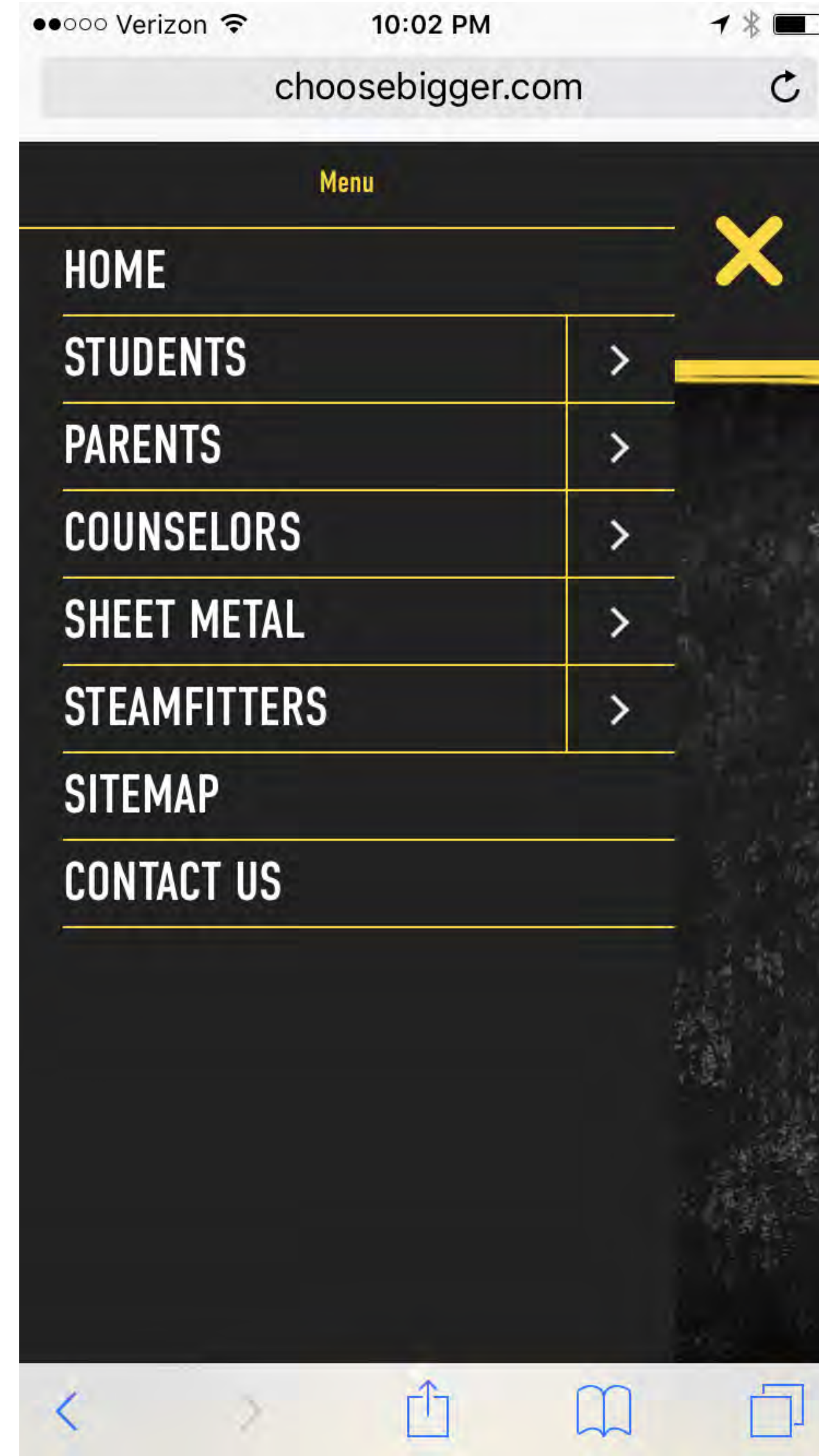


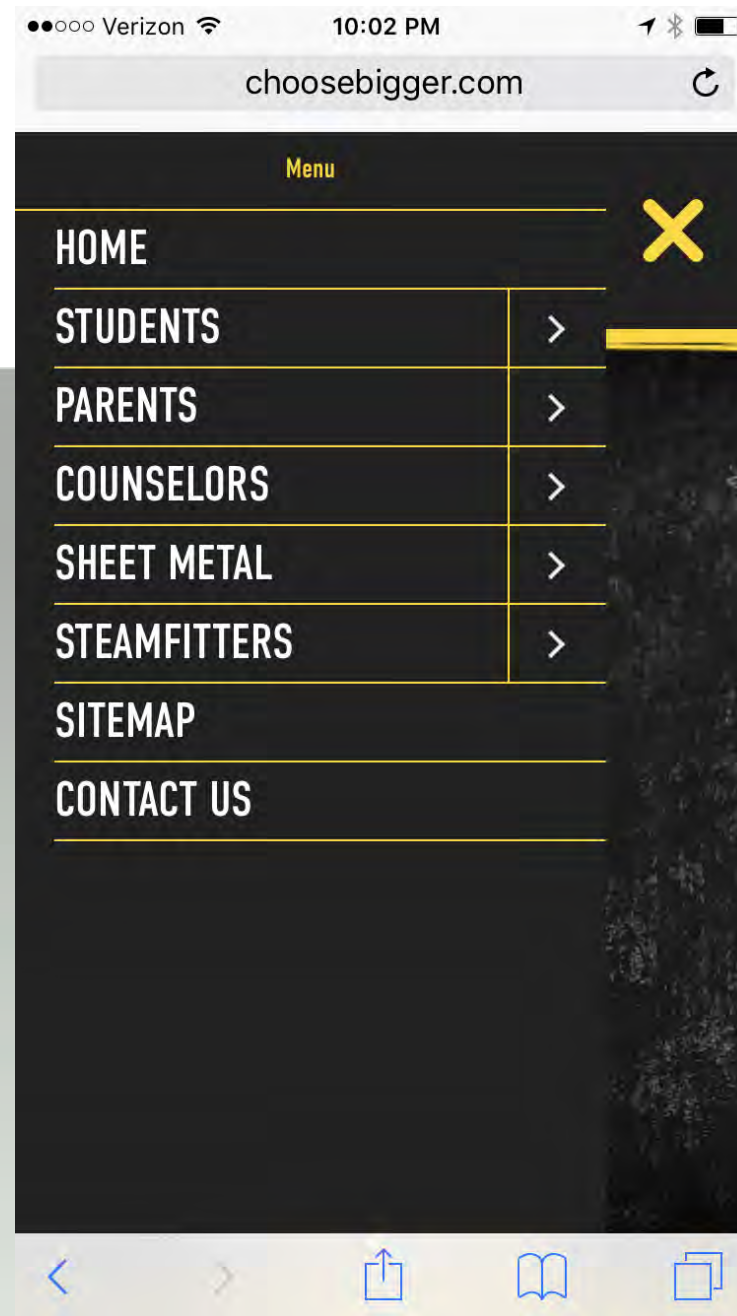
GET ON THE PATH TO A BIGGER FUTURE TODAY!

The best candidates for a career in the trades are reliable, hardworking and:

- Good communicators — have verbal and written communication skills
- Willing to work in high places/confined spaces
- Good at math — specifically, understanding spatial relationships
- Able to maintain good grades and attendance

- ▶ OVERVIEW
- ▶ THE PROCESS
- ▶ BENEFITS
- ▶ **REQUIREMENTS**
- ▶ TESTIMONIALS
- ▶ PROJECT EXAMPLES
- ▶ PICK A TRADE
- ▶ SAMPLE QUESTIONS
- ▶ ASK THE EXPERTS







Search marketing:

Earn \$83K to \$89K Per Year

Best Hands-On Jobs

www.choosebigger.com

Get paid to train for a high-tech career and land a good-paying job. Learn how.

High Paying Job Without Degree

Sheet Metal & Steamfitter Jobs

choosebigger.com/apprenticeship/opportunities

Choose a bigger future with a career in the trades. Paid hands on training.

Display marketing:

APPLYING FOR COLLEGE?



GET PAID TO LEARN!

EARN \$39K-\$69K
per year while training for a high-tech career!

CHOOSE **BIGGER**.COM
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APPLYING FOR COLLEGE?



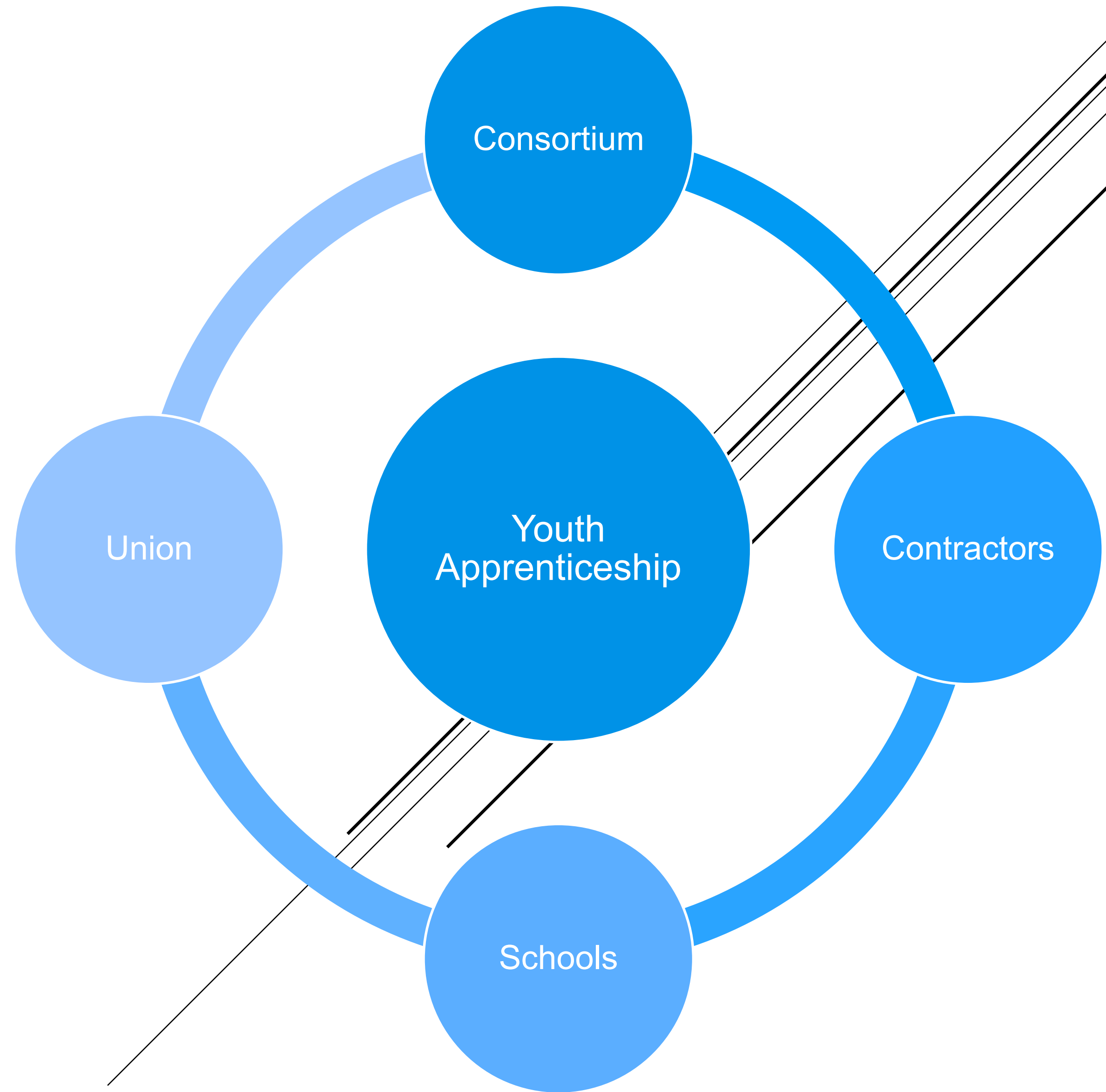
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APPLYING FOR COLLEGE?

YOUTH APPRENTICESHIP



EMPLOYER RESPONSIBILITIES

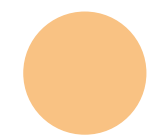
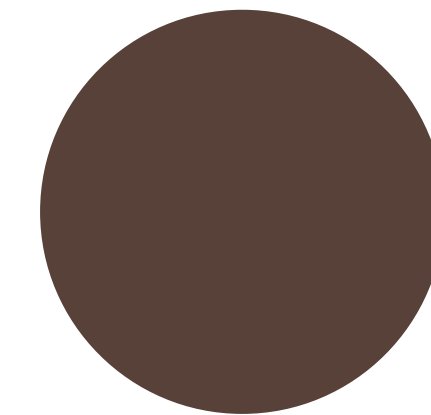
- Develop a job description
- Interview your own candidates
- Create a work schedule that works for student and employers
- Assign a “mentor” to each Youth Apprentice
- Give formal feedback to student and consortium at regular intervals



- Develop orientation training for Youth Apprentices
- Agree to Memorandum of Understanding allowing Youth Apprentices to work in the industry
 - Wage range
 - Reduced dues
 - No benefits



ASSOCIATION AND UNION RESPONSIBILITIES



HURDLES



- Risk/Insurance
- Benefits

KEY STEPS

- Commitments from employers
- Recruit schools
- Speed Interview day
- Make offer, discuss schedules, agree to wage, sign required YA paperwork
- Pre-Employment Training



The background features a dark blue industrial scene with various pipes and machinery. Overlaid on this are three large, semi-transparent blue circles that overlap each other. A white horizontal bar is positioned on the left side of the top section.

QUESTIONS?

CONFERENCE EVALUATION

- Please complete this Breakout Session Evaluation available on the PINP Conference App
- Scroll to the bottom of each session in the Conference App to access the evaluation

The screenshot shows a mobile app interface for session feedback. At the top, there is a blue header with a back arrow, the text 'Event Feed', and a user icon labeled 'LOGIN'. Below the header, the title 'SESSION FEEDBACK' is displayed. The form contains three evaluation questions, each with a five-star rating system and a 'Submit' button. The first question is 'The presenter effectively communicated the content of the presentation' with five filled yellow stars. The second question is 'The content of this session was relevant and useful' with five filled yellow stars. The third question is 'I will use the knowledge I received in this presentation locally' with five empty white stars. At the bottom, there is a 'Comments' section with the prompt 'Please type your response.'



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