



EFFECTIVE JOINT LOBBYING

THE POLITICAL MAP OF OHIO

- Every statewide office is held by someone from the Republican Party
- The House of Representatives is controlled by the Republican Party by a 66-32 "Super Majority"
- The Ohio Senate is controlled by the Republican Party by a 24-9 "Super Majority"

RECOGNITION PHASE

- It became obvious that we would be facing some serious issues (i.e. Prevailing Wage attacks, so-called Right to Work, etc.)
- We realized the need to face these issues as partners
- Along the way we recognized other issues that we could partner together and make positive progress for our industry
- Realized that we could actually save money and be more successful by thinking and donating more strategically
- For Labor we needed a paradigm shift. We couldn't think of politics as Republican v.
 Democrat anymore
- We realized we needed to tell OUR story to our legislators

HOW IS IT FUNDED?

- There are three funding sources...
- Local 33 has hired the lobbyist through their General Fund
- SMACNA Cleveland has hired the lobbyist through their General Fund
- The LMCC (Labor Management Cooperation Committee) has hired the lobbyist through their General Fund
- ALL three parties work for the betterment of the INDUSTRY

LEGISLATIVE SUCCESSES

- S.B. 58 Energy Bill (2013)
- S.B. 78 Contractor Licensing Bill (2014)
- Fire Life Safety Legislation
- RTW Legislation
- Anti P.W. Legislation

EXPANSION OF JOINT LOBBYING

After the success of our joint lobbying, we have expanded it to include:

- ASHRAE Night with Mechanical Engineer's at the training center
- Host fundraisers for politicians
- Host training and educational events for Inspectors (building and fire), politicians and customers

Which has created many work opportunities for our employers and members

SUMMATION

- Communication and Cooperation is an ABSOLUTE MUST
- A GOOD lobbyist is a GREAT investment
- A lobbyist will save time
- A lobbyist will save money
- A lobbyist will get better results
- A lobbyist brings overall VALUE

PLEASE REMEMBER TO FILL OUT YOUR BREAKOUT SURVEY ON THE APP

