



#### COMMUNICATION

- MEETINGS (BI-MONTHLY OR QUARTERLY)
- SET AN AGENDA
- DISCUSS THE INDUSTRY AND NEEDS
- DISCUSS POTENTIAL INITIATIVES BASED ON FINANCIALS OF LMCC
- IDEAS, VOUCHER PROGRAM, ASHRAE EVENTS, POLITICAL EVENTS/TOUR OF JATC



# TRUST

- LET YOUR GUARD DOWN
- HEAR THE OTHER SIDE OUT
- HAVE AN OPEN MIND
- DON'T ASSUME THE OTHER SIDE HAS A HIDDEN AGENDA

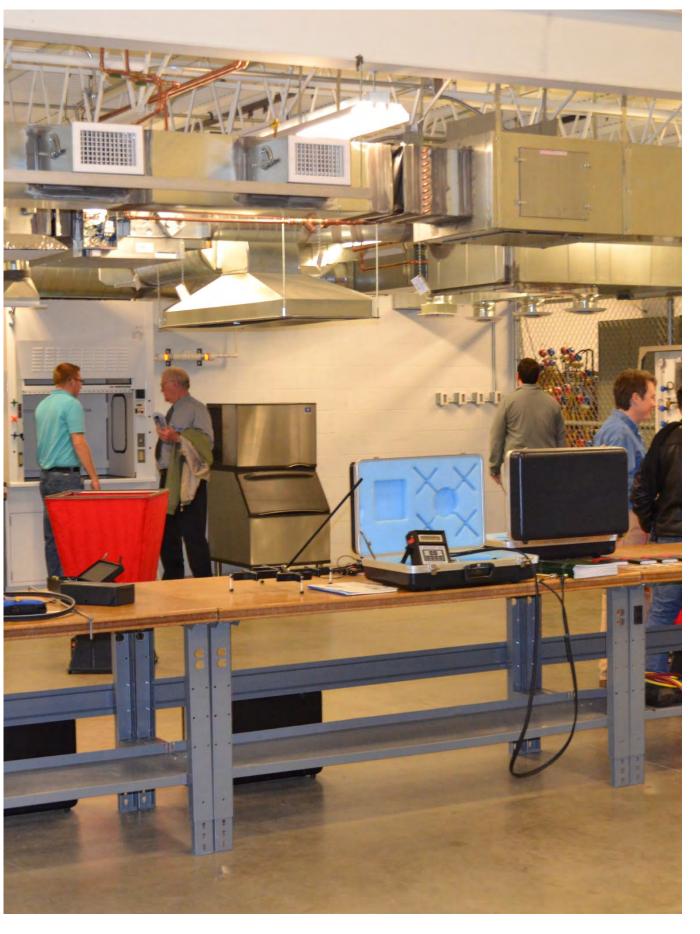




## LISTEN

- YOU MIGHT FIND IT'S A GOOD IDEA
- BE RESPECTFUL
- CREATE A WORKING RELATIONSHIP BY LISTENING
- BE PROACTIVE TOGETHER
- BUSINESS MANAGER/LABOR LEADER MEET WITH SMACNA LEADERS ON INITIATIVES





### AGREE TO DISAGREE

- YOU WILL NOT ALWAYS AGREE, BE RESPECTFUL
- DON'T LET ONE DISAGREEMENT DEFINE YOUR RELATIONSHIP
- MOVE ON



# PLEASE REMEMBER TO FILL OUT YOUR BREAKOUT SURVEY ON THE APP

